

International University of Sarajevo, Faculty of Business and Administration (FBA)											
First Cycle Curriculum: MANAGEMENT											
Academic Year: 2020-2021											
Click on the course code or course title to see the syllabus.											
Semester I					Semester II						
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P	ECTS
ELIT100	Academic English and Effective Communication		2	1	6	ELIT200	Critical Reading and Writing		2	1	6
MATH100	Mathematical Skills		3	2	6	MATH101	Calculus I	MATH100	3	2	6
ECON111	Introduction to Microeconomics		3	0	6	ECON112	Introduction to Macroeconomics		3	0	6
MAN102	Introduction to Management		3	0	6	IBF205	Principles of International Business		3	0	6
xxx	University Elective I <a href="#">See Table 1a</a>				3	xxx	University Elective II <a href="#">See Table 1a</a>				3
xxx	Language Elective I <a href="#">See Table 1a</a>		2	0	3	xxx	Language Elective II <a href="#">See Table 1a</a>		2	0	3
<b>Semester Total = 30</b>					<b>Semester Total = 30</b>						
Semester III					Semester IV						
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P	ECTS
ECON211	Business Statistics I	MATH100	3	2	6	ECON221	Business Statistics II	ECON211	3	2	6
ECON201	Intermediate Microeconomics	ECON111	3	2	6	ECON202	Intermediate Macroeconomics	ECON112	3	2	6
MAN231	Financial Accounting	MATH100	3	2	6	IBF208	Business Finance	MATH100	3	0	6
MAN205	Marketing	MAN102	3	0	6	MAN304	Organizational Behavior	MAN102	3	0	6
IBF102	Managerial Mathematics	MATH100	3	2	6	MAN352	Consumer Behavior	MAN102	3	0	6
<b>Semester Total = 30</b>					<b>Semester Total = 30</b>						
Semester V					Semester VI						
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P	ECTS
MAN325	Money and Banking	ECON202	3	0	6	MAN303	Entrepreneurship and Small Business Management	MAN102	3	0	6
MAN305	Organization Theory	MAN102	3	0	6	MAN302	Human Resource Management	MAN102	3	0	6
MAN345	Organizational Leadership	MAN102	3	0	6	MAN332	Business Law		3	0	6
MAN321	Managerial Accounting	MAN231	3	2	6	MAN402	Strategic Management	MAN102	3	0	6
MAN359	Research Methods in Business	ECON221	3	0	6	xxx	Program Elective I <a href="#">See Table 2</a>				6
<b>Semester Total = 30</b>					<b>Semester Total = 30</b>						
Semester VII					Semester VIII						
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P	ECTS
MAN470	Work Placement/ Internship	Senior standing	0	14	6	xxx	Program Elective V <a href="#">See Table 2</a>				6
xxx	Program Elective II <a href="#">See Table 2</a>				6	xxx	Program Elective VI <a href="#">See Table 2</a>				6
xxx	Program Elective III <a href="#">See Table 2</a>				6	xxx	Program Elective VII <a href="#">See Table 2</a>				6
xxx	Program Elective IV <a href="#">See Table 2</a>				6	xxx	Free Elective II				6
xxx	Free Elective I				6	xxx	Free Elective III				6
<b>Semester Total = 30</b>					<b>Semester Total = 30</b>						
<b>Abbreviations: T (Theory), P (Practice), ECTS credit</b>											
<b>Total Credits Required for Graduation</b>											
<b>240</b>											
<b>Total Credits of Electives</b>											
<b>60</b>											
<b>No. of courses</b>											
<b>42</b>											
<b>Minimum ECTS Credits for Applied / Practical Component of the Curriculum</b>											
<b>36</b>											
<b>Elective Ratio</b>											
<b>25%</b>											
7 Program Electives are taken from Table 2. Other junior, senior or graduate level courses may be taken as program elective with Program Coordinator's consent.											
3 Free Elective courses are taken from any program in any faculty.											
2 University Electives are taken from Table 1a.											
2 Language Elective courses are taken from the list of language courses provided (can not be the student's mother language).											
In exceptional cases only, Faculty council may make a decision for a student bypass a prerequisite for any course.											
Work placement/internship is typically practiced in summer for a period of at least 25 work days, amounting to a minimum of 150 hours.											

**Table 1a: IUS Pool of 3 ECTS University Courses**

Code	Title	Prerequisites	T	P	ECTS
ARCH107	Understanding Art and Architecture		2	0	3
CS100	Computer Skills		0	2	3
CULT101	Understanding Cultural Encounters		2	0	3
ECON105	Understanding Business		2	0	3
NS111	Understanding Nature and Knowledge		2	0	3
NS112	Understanding Science and Technology		2	0	3
SPS140	Understanding Religion		2	0	3
TURK121	Spoken Turkish I *		2	0	3
BOS121	Spoken Bosnian I *		2	0	3
TURK122	Spoken Turkish II **	TURK121	2	0	3
BOS122	Spoken Bosnian II **	BOS121	2	0	3
* Scholarship students will take either TURK121 / BOS 121					
** Scholarship students will take either TURK122 / BOS 122					
Courses from Table 1a can be replaced by program electives ECON107 or ECON108					

**Table 1b: IUS Pool of 6 ECTS University Courses**

Code	Title	Prerequisites	T	P	ECTS
CS103	Introduction to Programming		3	2	6
ECON102	Globalization and Business		3	0	6
ELIT101	Introduction to Literature		2	1	6
ENS105	The Brain		3	0	6
IR101	Introduction to International Relations		3	0	6
LAW101	Introduction to Law I		3	0	6
NS102	Physics		3	2	6
NS103	Biology		3	0	6
NS104	General Chemistry		3	2	6
POLS102	Introduction to Political Science		3	0	6
PSY103	Introduction to Psychology		3	0	6
SOC102	Introduction to Sociology		3	0	6
SPS103	Law and Ethics		3	0	6
SPS120	Critical Thinking		3	0	6
SPS150	World History		3	0	6
VA121	History of Art I		3	0	6

**Table 2: Program Elective Courses**

Business and Management Area						Economics Area					
Code	Name	Prerequisites	Hours	ECTS		Code	Name	Prerequisites	Hours	ECTS	
MAN201	Introduction to Management Science	MAN102	3	2	6	ECON107	Python		1	1	3
MAN328	Sales Management	MAN205	3	0	6	ECON108	MATLAB		1	1	3
MAN331	Contemporary Management	MAN102	3	0	6	ECON200	History of Economic Thought	ECON112	3	0	6
MAN371	The Principles of Travel and Tourism	Junior standing	3	0	6	ECON204	International Political Economy		3	0	6
MAN403	Special Topics in Business	Junior standing	3	0	6	ECON261	Matrix Algebra	MATH100	3	2	6
MAN406	Innovation Management	Senior standing	3	0	6	ECON301	Econometrics I	ECON221	3	2	6
MAN409	Operations Management	Senior standing	3	0	6	ECON302	Econometrics II	ECON301	3	2	6
MAN434	Business Communication	ELIT200	3	0	6	ECON304	Game Theory	Junior standing	3	0	6
MAN442	E-Business	Senior standing	3	0	6	ECON305	Economic History	Junior standing	3	0	6
MAN443	International Marketing	MAN205	3	0	6	ECON306	European Economics	Junior standing	3	0	6
MAN445	Customer Relationship Management	MAN102	3	0	6	ECON307	Economics of Transition	Junior standing	3	0	6
MAN446	Service Marketing	MAN205	3	0	6	ECON308	Regional Development and EU	Junior standing	3	0	6
MAN453	Project Management	Senior standing	3	0	6	ECON309	Comparative Tax Systems	Junior standing	3	0	6
MAN454	Logistics and Supply Chain Management	MAN201	3	0	6	ECON311	Special Topics in Economics	Junior standing	3	0	6
MAN461	Management Information Systems	MAN102	3	1	6	ECON320	Public Economics	ECON111	3	0	6
MAN464	Advertising Management	Senior standing	3	0	6	ECON330	Industrial Organization	ECON201	3	0	6
MAN499	Graduation Project	Last semester (+)	0	28	12	ECON350	Financial Institutions and Markets	ECON112	3	0	6
IBF310	Business Ethics		3	0	6	ECON355	Time Series Analysis	ECON221	3	2	6
IBF318	International Management	IBF205	3	0	6	ECON367	Environmental Economics	ECON111	3	0	6
IBF403	Multinational Corporation and Process of	Junior standing	3	0	6	ECON404	International Monetary System	ECON112	3	0	6
Finance Area						Other Related Areas					
Code	Name	Prerequisites	Hours	ECTS		Code	Name	Prerequisites	Hours	ECTS	
MAN218	Personal Finance	Junior standing	3	0	6	IR214	International Law	IR101	3	0	6
IBF304	Risk and Insurance	ECON221	3	0	6	IR215	EU System	IR101	3	0	6
IBF306	Public Finance	Junior standing	3	0	6	IR307	Contemporary International Politics	IR101	3	0	6
IBF311	Corporate Finance	IBF208	3	1	6	IR305	International Organizations	IR101	3	0	6
IBF312	Microfinance	Junior standing	3	0	6	IR467	Energy Security	Senior standing	3	0	6
IBF314	Financial Instruments and Analysis	IBF208	3	1	6	IR471	Economic Diplomacy	Senior standing	3	0	6
IBF315	Equity Instruments and Business Valuation	Senior standing	3	0	6	(*) Junior standing: The students must have completed at least 108 ECTS successfully.					
IBF401	International Finance	ECON202	3	0	6	(*) Junior standing: The students must have completed at least 108 ECTS successfully.					
IBF405	International Banking	Senior standing	3	0	6						
IBF407	Special Topics in Finance	Junior standing	3	0	6						
IBF409	Investment and Portfolio Management	ECON221, IBF208	3	0	6						
IBF410	Real Estate Markets	Senior standing	3	0	6						
IBF411	Commodity Derivatives	ECON221, IBF208	3	2	6						
IBF414	Bond Market Pricing and Trading Strategies	ECON221, IBF208	3	2	6						
IBF415	R Language for Business and Finance	Senior standing	3	2	6						
IBF417	Advanced Futures and Options	ECON221, IBF208	3	2	6						
IBF418	Mergers and Acquisitions	Senior standing	3	0	6						
IBF419	Financial Derivates and Simulations	ECON221, IBF208	3	2	6						
IBF462	International Corporate Finance	Senior standing	3	0	6						

5xx level ECON, MAN or IBF courses as well as IE program courses at IUS can be taken as program elective with the consent of the Program Coordinator.

(+) CGPA > 2.5

Last update: September 2020