

## Year 1

IUS Courses with equivalency at HWG LU (Semester 1 and 2)

Table 1: Curriculum

At IUS			At HWG LU	
Course Code	Course name	ECTS	Course Equivalent	ECTS
IBF502	International Financial Environment	6	8.3 Managerial Finance	2
IBF503	International Business Environment	6	2.2 International Marketing	6
IBF507	Managing the Multinational Enterprise	6	2.1 Marketing as a Market-oriented Management	6
MBA521	Management and Organization	6	7.3 Organization	2
MBA526	Strategic Management and Business Policy	6	5.1 Strategic Management	4
IBF581	Advanced Business Research Methods	6	1.1 Theory of Science and 1.2 Research methodology	2
MBA5**	Elective I	6	<i>Table 2</i>	2-6
MBA5**	Elective II	6	<i>Table 2</i>	2-6
MBA592	MBA Graduation Project	12	IUS Requirement	0
<b>Total (IUS Degree)</b>		<b>60</b>	<b>Total for transfer</b>	<b>26-31</b>

Table 2: Elective Courses

At IUS			At HWG LU	
MBA524	Advanced Human Resources Management	6	7.1 International Human Resources Management	6
MBA522	Advanced Organizational Behavior	6	7.2 Psychology of Work and Organizational Behaviour	2
MBA528	Advanced Business Ethics and CSR	6	4.1 Philosophy (Ethics)	3
MBA553	Macroeconomic Policies and Business	6	8.4 Macroeconomics	2
ECON503	Macroeconomics	6		

## Year 2

Courses at HWG LU (Semester 3 and 4)

Table 3: Curriculum

Course Code and Name	ECTS	Course Code and Name	ECTS
3.1 Manufacturing Logistics	2	6.1 International Market Research	2
3.2 Distribution Logistics	2	6.2 International Corporate Management	2
4.2 Rhetoric	3	6.3 Cross-cultural Communication	2
4.3 Creativity	4	Transfer From IUS	26-31
5.2 Controlling	4	2 Courses - Electives not taken at IUS (Table 2)	4-9
5.3 Business Simulation	4	9 Master's thesis / Colloquium	30
<b>Total (Ludwigshafen Degree)</b>			<b>90</b>